

Message Text

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44-40

ORIGIN EA-14

INFO OCT-01 ISO-00 OC-06 CCO-00 EB-11 OCL-00 NSCE-00 NSC-07

RSC-01 /040 R

DRAFTED BY EA/PRCM:PTLINCOLN, JR.:CED

APPROVED BY EA/PRCM:OVARMSRONG

A/OC/DLO-COL. W. MCCORMICK (DRFT)

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P 251350Z SEP 74

FM SECSTATE WASHDC

TO USLO PEKING PRIORITY

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E.O. 11652: N/A

TAGS: AFSP ACOM ETRD

SUBJECT: SPECIAL PAN AM FLIGHT

REF: PEKING 1625

1. CALL FROM AIR FRANCE REPRESENTATIVE PROBABLY REFERS TO CHARTER THAT GEO SPACE CORPORATION IS TRYING TO ARRANGE TO AIR FREIGHT SEISMIC DATA PROCESSING SYSTEMS TO PRC. ALTHOUGH WE HAD HEARD SOMETHING ABOUT THIS FROM GEO SPACE WE WERE NOT FAMILIAR WITH THE DETAILS. UPON RECEIPT REFTEL, DEPARTMENT CHECKED AGAIN WITH GEO SPACE AND ALSO WITH PANAM WASHINGTON REPRESENTATIVE. THERE ARE TWO PROBLEMS WITH THIS SHIPMENT; (A) FIRM HAS NOT RECEIVED US EXPORT LICENSE, WHICH IS A SINE QUA NON; AND (B) GEO SPACE CONTRACT SPECIFIES SHIPMENT VIA AIR FRANCE AND TECHIMPORT HAS SO FAR DECLINED GEO SPACE' TELEXED REQUESTS TO SWITCH TO PANAM. HOWEVER, AIR FRANCE APPARENTLY DOES NOT HAVE THE CAPABILITY (SHIPMENT REQUIRES A 707 CONFIGURED FOR FREIGHT OR COMBINATION FREIGHT/PASSENGER), AND PANAM'S PROPOSED TRANSPACIFIC ROUTING VIA TOKYO WOULD BE SIGNIFICANTLY CHEAPER. GEO SPACE IS CONTINUING ITS EFFORTS TO CONVINCE FTC THAT PANAM WOULD BE PREFERABLE.

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2. IN LIGHT OF ABOVE PROBLEMS, PANAM HAS WITHDRAWN ITS COMMITMENT TO GEO SPACE FOR OCTOBER 8 ALTHOUGH THEY REMAIN INTERESTED IN THE SHIPMENT.

3. WE UNDERSTAND FROM GEO SPACE THAT FIRM'S INITIAL SHIPMENT WILL NOT COMPLETELY FILL AIRCRAFT. IF GEO SPACE OBTAINS EXPORT LICENSE AND CONVINCES TECHIMPORT THAT PANAM SHOULD BE SUBSTITUTED FOR AIR FRANCE, DEPARTMENT WOULD CONSIDER INCLUDING SKY LINK EQUIPMENT ON THE CHARTER--PROVIDED OF COURSE THAT PRC HAS GIVEN FINAL APPROVAL TO SKY LINK INSTALLATION.

KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Concepts: EQUIPMENT, AIR CARGO, AIR SCHEDULES, SUPPLEMENTAL AIRLINES, SPACE PROGRAMS, EXPORT LICENSES
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Disposition Date: 28 MAY 2004
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